

DIRECTIONS

**Best Western Royal Plaza
Hotel & Trade Center
(www.rplazahotels.com)**

**181 Boston Post Road West (Route 20)
Marlborough, MA 01752
508-543-9500**

The Hotel is not visible from the street and is located
about ½ mile back.

From Boston

Take MASS PIKE (Route 90) West, Exit 11A to
Route 495 North. Take exit 24 B onto Route 20 West.
The Royal Plaza entrance is located one mile WEST
on RIGHT hand side.

From Worcester, Massachusetts

Take Route 290 East to Exit 26A. Take Route 495
South to Exit 24 B onto Route 20 West. The Royal
Plaza entrance is located one mile WEST on the Right
hand side.

From Cape Cod, Massachusetts

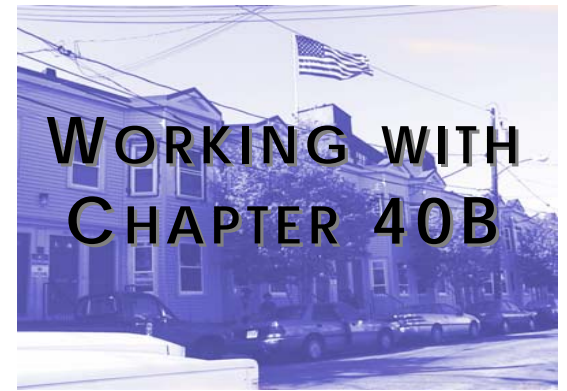
Take Route 495 North to Exit 24 B onto Route 20
West. The Royal Plaza entrance is located one mile
WEST on the Right hand side.



**Best Western Royal Plaza
Hotel and Trade Center**
THE WORLD'S LARGEST HOTEL CHAIN®

Citizens' Housing & Planning Association (CHAPA)
18 Tremont St., Suite 401
Boston, MA 02108

WORKING WITH CHAPTER 40B



Please join us for ***"Working with Chapter 40B"***
a half-day conference providing
strategies and information for responding to
and reviewing Ch. 40B proposals
in your community.

Planning and zoning board members,
public officials, municipal staff,
affordable housing
developers, and housing advocates interested in
this important issue are welcome to attend.

Friday, December 10, 2004

**Best Western Royal Plaza
Hotel & Trade Center
Marlborough, MA**



Conference Agenda

Conference workshops are designed to keep you up to date about developing negotiating strategies with 40B developers, to provide you with an overview of issues relating to density, and to offer strategies and approaches to successfully use peer review for reviewing 40B proposals in your community.

7:30 am

Registration & Continental Breakfast

8:00 am - 9:00 am

40B Basics Session

Edward Marchant, *EHM/Real Estate Advisor*

9:00 am - 9:15 am

Introduction

9:30 am - 10:45 am

Workshop Session One

10:45 am - 11:00 am

Break

11:00 am - 12:30 pm

Workshop Session Two

Conference Workshops

Workshop sessions will be held twice;
at 9:30 am and again at 11:00 am.

WORKSHOP SESSION ONE

9:30 am - 10:45 am

WORKSHOP SESSION TWO

11:00 am—12:30 pm

Negotiating Strategies

Edith M. Netter, Esq., Edith M. Netter & Associates

Jay Talerman, Esq., Kopelman & Paige

Howard Cohen, President, The Beacon Companies

Density

Peter Franklin, Dobson Associates

Larissa Brown, Chief Planner, Goody Clancy & Associates

Steve Cecil, Landscape Architect, Cecil Group

Peer Review

Mike Jacobs, Consultant, MHJ Associates

Joe Penzola, Hudson ZBA Member



Conference Registration Fee
\$35 CHAPA members - \$45 non-members
Registration deadline is Friday, December 3, 2004

Make check payable to:
CHAPA, 18 Tremont St., Suite 401,
Boston, MA 02108
Tel: 617-742-0820 Fax: 617-742-3953

No refunds will be granted to those who
register but fail to attend

NAME & ORGANIZATION

ADDRESS

CITY

STATE

ZIP

PHONE

FAX

EMAIL

Method of Payment:

☐ Check

☐ Visa

☐ MasterCard

☐ American Express

Credit Card #

Exp. date

Conference Sponsors

Citizens' Housing & Planning Association (CHAPA)
MA Department of Housing & Community
Development (DHCD)
Massachusetts Housing Partnership (MHP)